

MAURICIO BECERRA DE LA ROCA DONOSO

CALLE 3 ESTE, CONDOMINIO EQUIPETROL, PB OF N°1 • SANTA CRUZ DE LA SIERRA - BOLIVIA

PHONE (591-3)333-4433 • CELL PHONE (591)70075737

E-MAIL: mbecerra@byd-lawfirm.com; mb336@georgetown.edu

EDUCATION

Universidad Argentina de la Empresa (UADE)

Course on Public Utilities Regulation and Antitrust

Buenos Aires, Argentina
August 23rd – September 10th, 2004

BARBRI – PMBR

Preparatory courses for the New York Bar Exam

Washington, DC

July 2003

Georgetown University Law Center

Master of Laws (LL.M.) in International Legal Studies

Washington, DC

2002 – 2003

- Honors: Fulbright Scholar;
- Fellow of the Institute of international Economic Law (IEL) directed by Professor John H. Jackson; did research about GATT, GATS, TBT, SPS, Anti-dumping and Agriculture agreements and interpretation of decisions of WTO panels, the WTO Appellate Body and other WTO bodies.
- Coursework: International Financial Regulation, International Trade Law, Antitrust Law, Corporations, International Business Transactions, International White Collar Crime, Anatomy of an International Acquisition (student of prof. John Hewko).
- Thesis: The struggle against corruption; an analysis of the principal legal instruments and the situation of Bolivia.

Universidad Andina Simón Bolívar

Magíster (LL.M. equivalent) in Economic Law

La Paz, Bolivia

1998 – 2000

- Relevant Coursework: WTO and IMF agreements, Commercial Law, Banking Law, Public Services Regulation, Mining Law.
- Thesis: Legal Aspects of E-commerce in the World Wide Web.

Universidad Católica Boliviana

Abogado (J.D. equivalent)

La Paz, Bolivia

Jan. 1992- March 1998

- Thesis: Securitization of Assets and its implementation in Bolivian Law.

Instituto para el Desarrollo de Empresarios y Administradores IDEA

Course on Foreign Trade, Finance and Accounting.

La Paz, Bolivia

Jan. to Dec. 1996

PROFESSIONAL EXPERIENCE

Becerra de la Roca Donoso & Asociados (BDA Abogad

Managing Partner

Santa Cruz de la Sierra, Bolivia

March 2010 – Present

- Legal advice to clients in corporate law, project finance, international business law, mergers & acquisitions, antitrust, administrative law and regulatory practice (hydrocarbons, electricity, telecommunications, water and transportation), banking law, represent clients in judicial, arbitration and administrative matters.

Guevara & Gutiérrez S.C. Law Firm

Associate Lawyer

Santa Cruz de la Sierra, Bolivia

September 2006 – Present

- Legal advice to clients in corporate law, project finance, hydrocarbons and natural resources law, administrative law, mergers & acquisitions, banking law in the city of Santa Cruz, represented clients in judicial and administrative matters.

U.S. Embassy – Narcotics Affairs Section

Legal Consultant

La Paz, Bolivia

May 2006 – June 2007

- Consultant in charge of drafting a new legal regime for controlling the production, import - export, distribution and use of precursor chemicals that are diverted towards the production of illicit drugs.

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Yacimientos Petrolíferos Fiscales Bolivianos (YPFB)

La Paz, Bolivia

Head of Legal Department

March 2006 – May 2006

- In charge of the supervision and administration of joint venture contracts signed between YPFB and foreign oil companies; legal advise to the Vice-presidency of Administration of Contracts and Supervision; management of the legal department.

General Superintendence of SIRESE

La Paz, Bolivia

Senior Counsel

April 2005 – Feb. 2006

- Senior attorney in charge of drafting Administrative Resolutions of petitions of revocation (*recursos jerárquicos*) that decide regulatory issues formulated by regulated companies and clients against other Superintendencies of SIRESE (Hydrocarbons, Electricity, Telecommunications, Transportation, and Water Sanitation).

Superintendence of Electricity

La Paz, Bolivia

Legal Consultant/ Counsel

Sept. 2003 - April 2005

- In charge of the regulatory processes of grant of rights (Concessions, Licenses, Provisional Licenses, Use of Goods of Public Domain and Servitudes) drafted contracts, legal reports, Administrative Resolutions and contracts of Adaptation to the Law of Electricity. Also drafted Administrative Resolutions of petitions of revocation (*recursos de revocatoria*).

Banco BISA S.A.

La Paz, Bolivia

In-house Lawyer, Corporate Banking Department

Sept. 1998 - May 2002

- Reviewed, drafted and negotiated banking contracts, promissory notes, import-export, issuance of guarantees and banking endorsements. Drafted model contracts for new banking products and services. Prepared legal briefs and advised in all legal matters of the institution. Conducted civil lawsuits to recover lines of credit, loans and mortgages.

Presidency of the Republic of Bolivia

La Paz, Bolivia

Legal Consultant

Jan. 1999 - June 1999

- Participated in the Legal Committee in charge of drafting the legal regulation for Asset Securitization (Securities Exchange Market Law No. 1834) this included statutory rules for SPV's, rating agencies, asset pooling, credit quality and supervision.

Estudio de Abogados Becerra de la Roca

La Paz, Bolivia

Associate Lawyer

Feb. 1996 – Aug. 1998

- Advised clients in corporate law, commercial law, foreign investments, and contracts. Represented clients in administrative and judicial proceedings. Hired, trained and supervised law clerks.

Capacitación y Derechos Ciudadanos (CDC) - USAID

La Paz, Bolivia

Legal Instructor

Jan. 1996 – Dec. 1996

- Advised law imprisoned persons of low economic resources in different prisons of the city of La Paz about criminal law and their due process rights.

Eleventh Civil-Commercial Circuit, District Court of La Paz

La Paz, Bolivia

Judicial Law Clerk

May 1995 – Feb. 1996

- Prepared Judicial weekly docket involving court trials and motion hearings; reviewed motions that were to come before the Judge for ruling.

ADDITIONAL PROFESSIONAL ACTIVITIES

Universidad Católica Boliviana

La Paz, Bolivia

Master's Program in Corporate Law,

2004 - Present

MPD established by Harvard Institute for International Development

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Associate Professor

Course of Commercial Contracts for the Master's Program in Corporate Law. The main topics include: Syndicated loans, Securitization, Futures, Options, and SWAPS, Leasing, Factoring, and understanding basic legal documents in an international acquisition like the MOU, engagement letter, confidentiality agreement, lock out agreement, share and asset purchase agreements.

Universidad Andina Simón Bolívar Master's Program in Economic Law

La Paz, Bolivia
2004 - Present

Associate Professor

Course about the Dispute Settlement Understanding (DSU), jurisprudence and legal issues of the WTO Agreements about Technical Barriers to Trade and Sanitary and Phytosanitary Measures.

Universidad Nuestra Señora de La Paz

La Paz, Bolivia

Professor of Economic Law

Feb. 2001 - June 2002

Taught basic doctrine about economic law, contracts, international financial regulation, supervised legal research and participated in panels for thesis evaluations.

WTO MOOT COURT COMPETITION 2003

Member of the Runner – Up Team representing Georgetown

Washington, DC
April 14,15 2003

Selected to represent Georgetown University Law Center in the WTO Moot Court competition sponsored by Sidley Austin Brown & Wood LLP and the Institute of International Economic Law. This year's case dealt with the intersection of trade policy and animal welfare. For more details visit: www.wtomootcourt.org.

SPEECHES AND EXPOSITIONS IN SEMINARS

Seminar in Commercial Law

La Paz, Bolivia
Nov. 9, 2001

Gave a presentation on: The legal aspects and regulation of e-commerce and Digital Signatures, organized by La Paz Bar Association and Universidad Pinar del Rio.

Symposium of Computers and Law SID 2001

Buenos Aires, Argentina
Sept. 10-14, 2001

Writing competition on computers and law; selected papers were given an opportunity to present them in the Symposium of Computers and Law (SID) 2001 organized by Sociedad Argentina de Informática Operativa (SADIO); Selected Paper: "The regulation of Digital Signatures in e-commerce".

COURSES AND SEMINARS

- Taller de Arbitraje Internacional CIAC, organizado por la Cámara de Industria, Comercio, Servicios y Turismo de Santa Cruz (CAINCO) y la Comisión Interamericana de Arbitraje Comercial (CIAC), Santa Cruz de la Sierra, 14 de agosto de 2009.
- International Arbitration Seminar, Organized by the International Court of Arbitration of the International Chamber of Commerce (ICC) and the Chamber of Industry, Commerce and Tourism of Santa Cruz (CAINCO), Santa Cruz de la Sierra, 10 de octubre de 2008.
- Seminar: International Forum of Commercial Law, organized by the Chamber of Industry, Commerce and Tourism of Santa Cruz (CAINCO), Santa Cruz de la Sierra, August 9th, 2007.
- Seminar: The new Hydrocarbons Law – Taxing for oil companies, organized by Universidad Andina Simón

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Bolivar, La Paz, October 21st to November 5th, 2005.

- International Seminar, Universalization of Public Utilities, Roles and Challenges, organized by General Superintendence of SIRESE, La Paz. August 17th, 2005.
- Course, ISO 9000 Concepts, Structure and Analysis, organized by the Superintendence of Electricity and the Colombian Institute of Technical Regulations and Certification (ICONTEC), La Paz. March 10- 11, 2004.
- 2003 Spring Meeting, Practicing Law Inescapably Global, Section of International Law and Practice of the ABA, Mayflower Hotel, Washington, DC. May 7-10, 2003.
- 51st Annual Spring Meeting, Section of Antitrust Law of the ABA, JW Marriot, Washington, DC. April 2-4, 2003.
- 2003 Fulbright New York Enrichment Seminar, Critical Perspectives on Conflict Resolution, Roosevelt Hotel, New York. March 13-16, 2003.
- New York Internationals Lawyers Forum, Pathways to Employment in International Law, International Lawyers Obligations under Sarbanes – Oxley, organized by the ABA Section of International Law & Practice, The Plaza Hotel, New York. January 30th, 2003.
- Conference on the World Summit on Sustainable Development, organized by Georgetown Law Center, with the presence of the Under - Secretary General of the U.N. Mr. Nitin Dessai and other experts on sustainable development, Washington, DC. January 28th, 2003.
- The Global Roundtable, panel discussion to address important issues in the Global Business Environment organized by Georgetown University Law Center, Howrey, Simon, Arnold & White, Baker & McKenzie, Washington, DC. October 25th, 2002.
- Foundations of American Law and Legal Education, Georgetown University Law Center, Washington, DC. July 14 – August 10, 2002.
- Seminar, The Implementation of Securitization of Mortgages in Bolivia, organized by NAFIBO S.A.M. with experts from Fannie Mae, Price Waterhouse and Standard & Poor's, La Paz. May 25 -26, 1999.
- Course, Accounting and Finance for Attorneys, organized by I.D.E.A. (Instituto para el Desarrollo de Empresarios y Administradores), La Paz. June 17 to July 5, 1996.
- International Seminar, International Arbitration, organized by the Bolivian National Chamber of Commerce and the International Chamber of Commerce (ICC), La Paz. June 19th, 1996.
- International Seminar, Basic Contracts for Importers and Exporters, organized by the Bolivian National Chamber of Commerce and the International Chamber of Commerce (ICC), La Paz. June 18th, 1996.
- International Conference, Commitments to be a Leader, lecture by Miguel Angel Cornejo, sponsored by the Bolivian National Chamber of Commerce, Bolivian National Chamber of Industry, La Paz. September, 1995.
- Course, Introduction to Law 1178 (SAFCO), Contraloría General de la República - CENCAP, La Paz, July 31st to August 4th, 1995.

PROFESSIONAL MEMBERSHIPS AND CERTIFICATIONS

La Paz Bar Association, Santa Cruz Bar Association, Bolivian National Bar Association, registered attorney in the Supreme Court of Bolivia.

American Bar Association, Section of International Law and Practice, Section of Business Law

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Phi Alpha Delta Law Fraternity International

LANGUAGES AND SKILLS

English (fluent); Spanish (native); Portuguese (basic knowledge). English teacher of the CBA (*Centro Boliviano Americano*) April 1992 to May 1998.

Competent in basic computer software: Windows, MS Office, Microsoft Project, Internet and legal research software like: LEXISNEXIS and Westlaw; Advanced Westlaw Certification.